



SENARIO, CABARAN SEBAGAI JURUKUR TANAH BERLESEN

HAJI MOHAMMAD AZMI MOHD ZIN, AMN

FRISM, FRICS, FCIInst.CES, MAALS

MANAGING DIRECTOR OF JURUKUR ESA SDN BHD

FIG DEFINITION OF A SURVEYOR

- *A surveyor is a professional person with the academic qualifications and technical expertise to conduct one, or more, of the following activities;*
- *to determine, measure and represent land, three-dimensional objects, point-fields and trajectories;*
- *to assemble and interpret land and geographically related information,*
- *to use that information for the planning and efficient administration of the land, the*
- *sea and any structures thereon; and,*
- *to conduct research into the above practices and to develop them.*

NAME CHANGE TO THE SURVEYOR

- GEOMATICIAN
- GEOMATICS ENGINEER
- GEODETIC ENGINEER
- LAND SURVEYOR
- SSSI ..SURVEYING AND SPATIAL SCIENCE INSTITUTE
- SPATIAL INFORMATION SCIENTIST

APAKAH SENARIO YANG DIHADAPI

- POLITICAL INSTABILITY ?
- INSECURE JOB / A POORLY PAID PROFESSIONAL ..??
- IS THERE DEMAND FOR LAND, PROPERTY AND INFRASTRUCTURE DEVELOPMENT DESPITE PROPERTY OVERHANG, BUDGET DEFICIT, ..?
- IS THE PROFESSION IS STILL RELEVANT IN FUTURE.. ??
- DEMAND FROM CLIENTS, CONSUMERS AND STAKE HOLDERS
- STRATEGIC PLAN PEJUTA/RISM IDENTIFIED SOME ISSUES.

A DYNAMIC AND SUSTAINABLE STRATEGIC PLAN OF PEJUTA – 2007 till 2017

- **COMPETENCY AND CAPABILITY ENHANCEMENT**
- **COMPETITIVE POSITIONING**
- **TECHNOLOGICAL LEADERSHIP**
- **BUSINESS SUSTAINABILITY**
- **SYNERGISTIC STAKEHOLDER RELATIONS**

STRATEGIC PLAN continued

- **LLS WORKING TOWARDS SPECILISATION e.g. CUUDS, HYDRO III**
- **AHEAD OF OTHERS IN ADOPTION OF TECHNOLOGY- GNSS, UAV, BIM**
- **COMPETITIVE POSITIONING wrt services to needs of clients, etc.**
- **VARIATION OF SCOPE OF SERVICES – adopt and adapt**
- **MAINTAINS RELATIONSHIP WITH STAKE HOLDERS – JUPEM, LJT, KPKT**

CHALLENGES TO PROFESSION

- **WITHIN THE PROFESSION – ITS ABOUT BUSINESS, SOME WITH UNETHICAL PRACTISE**
- **OUTSIDE THE PROFESSION – TUFT WAR WITH OTHER PROFESSION, e.g. Town Planner, Land Consultants, etc.**
- **EXPORT OF SERVICES – INCURSION FROM OTHERS BUT MALAYSIAN SURVEYORS ALSO WANTS TO EXPORT**
- **WHAT ARE WE DOING TO UPGRADE, UPDATE OURSELVES**

CHALLENGES TO THE PROFESSION

continued.

- **TAK RAMAI YANG MENCEBURI BIDANG BARU**
- **PENGGHUSUSAN, SPECIALIST**
- **CONSULTANT LLS, WHAT AND WHO ARE THEY**
- **BY LAW LLS TO DO TITLE SURVEYS ONLY**
- **OTHER SURVEYS BY OTHERS, NO PROVISION UNDER ANY LAW (FOR NOW)**
- **NO VALUE ADDING TO THE PRODUCTS - MAPS AND PLANS**

CHALLENGES continued

AS CONSULTANT LLS AND THEIR PRACTISE

- **SENDIRIAN BERHAD ATAU SOLE PROPRIETORSHIP**
- **TECHNICIAN VS PROFESSIONALS**
- **BOTH HAVE ADVANTAGES AND DISADVANTAGES**
- **SELF IMPOSITION /YOUR OWN CHOICE**
- **AND WHAT LEMBAGA JURUKUR TANAH PREFERS..??**

CHALLENGES TO PROFESSIONS – OUTLOOK OF THE PROFESSION

- ONLY PROFESSION IN MALAYSIA WHERE LLS SITS IN OFFICE AND NOT DOING THE ACTUAL WORK OF SURVEYING.
- NEW WORD 'SIGNITIST AND FREELANCE' BEING BRANDED
- LLS IS GETTING AWAY UNSCATCHED, WHY...??
- TECHNICIAN VS PROFESSIONAL, WHERE IS THE TRUTH...??
- UPFRONT DEPOSIT OF TITLE SURVEY FEES, STILL APPLICABLE NOW AND IN THE FUTURE...??
- NO SCHEDULED FEES...??
- AWARD WITH BEST TENDER PRICE...??

CHALLENGES – TO A GOOD PRACTISE

- PROVIDES GOOD SERVICE TO CLIENTS
- CLIENTS PREFERS KNOWN/PROVEN LLS TO WIN A TENDER
- GONE THROUGH SHORT LISTING / PREQUALIFICATION PROCESS
- DUE DILIGENCE EXERCISE
- PROFESSIONAL INDEMNITY
- BLACKLISTING/ FREE FROM LITIGATION
- TRAINED STAFFS AT VARIOUS LEVELS WITH EPF CONTRIBUTION

CHALLENGES – TO A GOOD PRACTISE CONTINUED

- **GOOD CASH FLOWS**
- **STABLE COMPANY**
- **SEVERAL DIRECTORS WITH TWO OR MORE SHAREHOLDERS**
- **APPOINTMENT TO THE COMPANY NOT INDIVIDUAL LLS**
- **CONTINUITY TO CONTRACT**
- **OBLIGATION TO COMPLETE THE GIVEN CONTRACT**
- **SHARING OF RESOURCES, EXPERTISE, EXPERIENCE**

EXTERNAL CHALLENGES– SUPPORT REQUIRED

- **JOBS SCARCITY IS A REALITY**
- **GOVERNMENT SHOULD PROVIDE CONDUSIVE ENVIRONMENT FOR BUSINESS TO FLOURISH, TO GROW AND SUCCESSFUL**
- **GOVERNMENT TO PROVIDE GOOD, STABLE, MAINTAINED INFRASTRUCTURE AND SERVICES**
- **GOVERNMENT AGENCY DO NOT COMPETE WITH PRIVATE SECTOR**
- **LLS TO APPROVE (DEPOSIT) OWN CERTIFIED PLAN..??**
- **BUSINESS OF BUILDING NDCDB IS JUPEM'S BUSINESS NOT LLS..??**

CONCLUSION AND MOVING FORWARD THE PROFESSION

- **LLS PROVIDING CONTINUED SERVICES TO CLIENTS AND STAKE HOLDERS**
- **RECOGNISED THE IMPORTANCE AND RELEVENCE OF THE PROFESSION**
- **PROVIDES AND GUARANTEES LAND TENURE SYSTEM AS A BACKBONE TO ECONOMIC ACTIVITY**
- **VIBRANT PROPERTY MARKET AND GUARANTEES FUNDAMENTAL LIBERTIES OF ITS CITIZEN, WHERE CITIZENS HAVE RIGHTS TO PROPERTY SAVED IN ACCORDANCE TO THE LAW**
- **TRANSFORMATION FROM JURUKUR TO CONSULTANT**

Q & A

- **TERIMA KASIH DAN WASSALAM**